



## MAXIMIZING THE COMPENSATION PLAN

# Compensation **HAS EVOLVED**



When it comes to getting paid, ORGANO<sup>™</sup> is changing the game offering one of the most lucrative and generous plans in the entire direct selling industry.

ORGANO<sup>™</sup> offers 7 different ways to earn money which allows anyone to encourage, endorse, and expedite the sale of world class products to the end consumer on a regular basis.

Timing couldn't be more perfect for you to change your life for the better. Flip through this booklet and see firsthand how one can maximize their potential and become the next great ORGANO<sup>™</sup> success story.

## 7 Ways to GET PAID



### Retail Profit (PAID DAILY / WEEKLY)

Minimum Rank Required: Representative

### RETAIL SALES ARE AT THE HEART OF THE ORGANO OPPORTUNITY.

When you sell products to Retail Customers, either in person or through your replicated website, you earn the difference between your selling price and the wholesale price. Example:Box of Latte (Wholesale Price):\$20Box of Latte (Selling Price):\$30Your profit:\$10

*Earnings Disclaimer:* Earnings are hypothetically offered and are based on a perfect world scenario to show how the compensation plan works and are NOT earning representations or guarantees. Actual income will depend on the amount of time and effort an individual devotes to their business. A solid customer foundation is an integral part of your success. A typical participant in the ORGANO Compensation Plan earns between \$0 - \$599 per annum. For more details please visit organogold.com



Minimum Rank Required: Representative

### GET YOUR ORGANO BUSINESS ON THE FAST TRACK WITH THIS LUCRATIVE BONUS.

Each time you sell an ORGANO Promotional Sales Pack, you will receive a Fast Track Bonus. Additionally, each Sales Pack carries commissionable volume (CV) that is paid through Dual Team Organization.

Example:

If you sponsor a Silver Promotional Sales Pack, you will earn a \$50 Fast Track Bonus.



Minimum Rank Required: Marketing Associate

### THE CONCEPT BEHIND DUAL TEAM BONUS IS SIMPLE. IF YOU SUCCESSFULLY GENERATE SALES VOLUME WHILE ENCOURAGING AND MOTIVATING YOUR TEAM TO DO THE SAME, YOU WILL EARN A DUAL TEAM BONUS EVERY SINGLE WEEK.

To qualify you need to:

Maintain 50 PQV and have two (2) personally sponsored Distributors – one (1) on your left side and one (1) on your right side who each maintain at least 50 PQV per month. That's it.

Each placement tree has a left and right side. One of them is your **'Power Leg'** and the other is...

...your 'Pay Leg'. The former is the stronger leg that generates more sales volume.

The latter is where you can earn up 20% on the sales volume to an unlimited depth. If you can maintain your qualified status, you will have the opportunity to carry over any unpaid volume in your Power Leg to the next commissionable period.

<b>V</b>	MARKETING ASSOCIATE		JAL TEAM PAY WEEKLY COM					
22	SUPERVISOR PQV 50 DUAL TEAM PAY LEG BONUS 10% MAXIMUM WEEKLY COMMISSION \$1,000							
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		NT			AY LEG BONU MMISSION <mark>\$</mark> 1			
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Ŵ	EMERALD							EG BONUS 20% SSION \$15,000
	DIAMOND							PAY LEG BONUS 20% OMMISSION \$20,000
	BLUE DIAMON	D						TEAM PAY LEG BONUS 20% EKLY COMMISSION \$30,000
Ŵ	BLACK DIAMO	ND						DUAL TEAM PAY LEG BONUS 20% WEEKLY COMMISSION \$40,000
-		OND						V 200 DUAL TEAM PAY LEG BONUS 20% XIMUM WEEKLY COMMISSION \$50,000
	CROWN AMBA	SSADOR						PQV 200 DUAL TEAM PAY LEG BONUS 20% MAXIMUM WEEKLY COMMISSION \$75,000

**NOTE:** Your Dual Team Bonus payout in a given month is based on your Dual Team gualification of the previous month. On first time product orders, a maximum of 100 CV will go towards Dual Team and any excess CV will go towards Unilevel. On all Promotional Sales Pack (PSP) purchases, all CV will go towards Dual Team.

# "WE ARE ONLY AS STRONG AS WE UNITED."

\*A minimum of 150CV on each leg is required to generate a bonus. When a Dual Team Bonus pays out, an equal amount of CV is deducted from each leg.

\* Qualified Marketing Associates and Supervisors earn up to 10% of the Pay Leg. Qualified Consultants and VIP Consultants earn up to 15%, and Qualified Platinum Consultants, Platinum Elite Consultants, Gold Pack Qualified and above earn up to 20%. Weekly commission caps apply..

\*Carry Over Rules: Should a Distributor remain inactive, any accumulated volume for the current commission period will be flushed. If the Distributor is active, but not Dual Team Qualified (1) the accumulated volume will not carry over the first month (2) 1/2 of the total volume in each leg will be flushed the second month (3) 2/3 of the total volume in each leg will be flushed the third month, and (4) all remaining volume will be flushed in the 4th month.

\* If a Distributor meets the weekly Dual Team payout cap, any unused volume from the Pay Leg will be reset to 0, and the unused volume from the Strong Leg will be carried over.

## "TRANSFORMING YOUR LIFE AND LIVING THE **NUMBER ONE** IFESTYLE IN THE WORLD"



Minimum Rank Required: Marketing Associate

#### UNILEVEL BONUS SUMMARY

EARNING UNILEVEL BONUSES IS THE KEY TO EARNING AND MAINTAINING CONSISTENT INCOME EACH AND EVERY MONTH.

Build a solid Distributor and Customer base to receive bonuses each month from product re-orders all the way down to nine (9) levels deep.

Note: The Distributor must maintain an active status (50 PQV) in order to be eligible for the Unilevel Bonus. First 100 CV on first time product orders and Promotional Sales Packs are not included in Unilevel Bonus. Your paid rank will determine how many levels deep you will earn.

	LEVEL	1	2	3	4	5	6	7	8	9
V-	Marketing Associate		4%	4%						
22	Supervisor	5%	4%	4%						
	Consultant	5%	4%	4%						
	VIP Consultant	5%	4%	4%						
	Platinum Consultant	5%	4%	4%						
	Platinum Elite Consultant		4%	4%						
Ŵ	Sapphire	5%	4%	4%	3%					
Ŵ	Ruby	5%	4%	4%	3%	3%				
Ŵ	Emerald	5%	4%	4%	3%	3%	3%			
	Diamond	5%	4%	4%	3%	3%	3%	3%		
	Blue Diamond	5%	4%	4%	3%	3%	3%	3%	2%	
Ŵ	Black Diamond	5%	4%	4%	3%	3%	3%	3%	2%	1%
wie.	Crown Diamond	5%	4%	4%	3%	3%	3%	3%	2%	1%
<b>Ap</b>	Crown Ambassador	5%	4%	4%	3%	3%	3%	3%	2%	1%



Minimum Rank Required: Consultant

WHY STOP AT THE UNILEVEL BONUS? QUALIFY AS CONSULTANT AND BE ELIGIBLE FOR UNILEVEL MATCHING BONUS. WITH THE UNILEVEL MATCHING BONUS, YOU CAN EARN UP TO 20% ON THE UNILEVEL BONUS OF PERSONALLY SPONSORED DISTRIBUTORS WHILE EARNING AN ADDITIONAL 10% IN MATCHING BONUSES ALL THE WAY UP TO THREE (3) ADDITIONAL LEVELS.

Matching bonuses are designed to encourage Sponsors to mentor and develop Distributors deep within their organization.

Placement of a downline Distributor within your Dual Team structure does not affect your Matching Bonus payout.

### UNILEVEL MATCHING BONUS SUMMARY

	LEVEL	1	2	3	4
	Consultant	10%			
	VIP Consultant	10%			
V	Platinum Consultant	10%			
	Platinum Elite Consultant	10%			
	Gold Pack Qualified	20%			
$\mathbf{X}$	Sapphire	20%			
	Ruby	20%	8%		
$\mathbf{X}$	Emerald	20%	8%	8%	
$\langle \rangle$	Diamond and Above	20%	8%	8%	8%



\* First 100 CV on first time product orders and Promotional Sales Packs are not included in Unilevel Bonus. Your paid rank will determine how many levels deep you will earn.

An unqualified Distributor's organization compresses up to the next qualified upline for that month.

## "EVERYONE CAN HARNESS THEIR POWER."

"AS ONE FAMILY WE EACH OTHER ALL THE WAY TO THE TOP"



Minimum Rank Required: Sapphire

ORGANO IS ALL ABOUT **PERSONAL AND PROFESSIONAL GROWTH. THIS IS WHY WE REWARD** THOSE WHO ARE ABLE TO **DEVELOP LEADERS** WITHIN THEIR ORGANIZATION.

As you develop leadership within your organization, your rewards grow exponentially. When you reach the level of Sapphire or above, and as you continue to develop new Sapphires and above within your organization, you will be paid Unilevel CV down to as many as four (4) generations of Sapphire and above. A generation begins when a qualified Sapphire or above is found in any leg of your organization and ends with, but does not include, the next qualified Sapphire or higher. In some instances, you may be paid an infinite number of levels!

#### **GENERATIONAL LEADERSHIP BONUS SUMMARY**

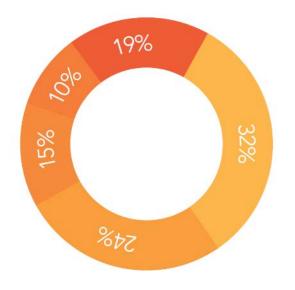
	LEVEL	1	2	3	4
×	Sapphire	2%			
	Ruby	2%	3%		
	Emerald	2%	3%	4%	
$\mathbf{X}$	Diamond and Above	2%	3%	4%	5%

### GLOBAL POOL (EARNED MONTHLY, PAID QUARTERLY)

Minimum Rank Required: Ruby

If you're amongst **the best that ORGANO has to offer**, then you qualify for the **Global Pool.** 

Three percent (3%) of ORGANO's worldwide Unilevel CV will be shared amongst qualified Ruby Distributors and Above. The Global Pool pays in direct proportion to one's sales contributions to the total Unilevel CV.



RUBY EMERALD DIAMOND BLUE DIAMOND BLACK AND ABOVE

